## Cosmetics for treating hair

## Confidentiality Statement

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## Content

- Claim support
- Anatomy of the Scalp
- Hair Growth Mechanism
- Hair Loss
- Study Concepts


## Types of Claims

- Microbiological claims e.g. kills all known germs
- Analytical claims e.g. with caffeine, zinc, ethanol
- Physical claims e.g. 50\% more content, $50 \%$ less packaging
- Environmental claims e.g. 85\% biodegradable
- Dermatological claims e.g. for a well-groomed scalp
- Performance claims e.g. stimulates hair growth Do the products really deliver what they promise?


## General Information on Performance Testing

- The Claims Regulation defines uniform criteria for product claims
- Proof of effectiveness is regulated in the context of EU Cosmetic Regulation 1223/2009/EC and EU Claims Regulation No. 655/2013
- Proof of effectiveness must meet the following requirements:
- Traceability
- Scientifically recognized methodology
- Reproducibility
- Statistical Significance
- Simulate consumer habits under defined test conditions


## Anatomy of the Scalp

- Epidermis
- Dermis
- Hair \& Hair Folicle
- Sebacous Glands
- Blood vessels



## Hair Follicle Structure

- Hair shaft - Medulla, Cortex, Cuticle
- IRS - Henle's layer, Huxley’s layer, Cuticle
- ORS - outer root sheath
- Hair buldge region - between sebaceous gland and arrector pili muscle
- Hair bulb - hair matrix, hair papilla


## Hair Cycle



ANAGEN PHASE
GROWTH STAGE


CATAGEN PHASE transition stage


TELOGEN PHASE resting stage


TELOGEN PHASE (exogen) SHEDDING STAGE


## Phases

- Anagen: Growth - Proliferation - 2 to 7 years
- Catagen: Transition - Apoptosis - 2 weeks
- Telogen : Resting - Hair removal - 12 weeks Shedding
- Anagen: Growth stage of the new hair


## Hair Loss (Effluvium)

is a symptom and not a diagnosis

- Functional or structural disorders
- >100 hairs fall out per day
- Hair follicle damage
- Cancer treatment (Chemotherapy/ Radiotherapy)
- Hormonal and nutritional disorders
- Stress etc.

Diseases:

- Alopezia Areata (AA) - patchy hair loss

110.000 hairs $600 \mathrm{~cm}^{2}$ 50-100 hairs/day

- Androgenetic Alopecia (AGA) - pattern hair loss


## Hair Loss

In male or female pattern hair loss, a decrease of hair desitiy on the scalp, is seen

- Anagen phase becomes progressively shorter
- More telogen hairs
- Less anagen hairs
- Hairs tend to miniaturize
- Decrease of hair density on the scalp

- Evaluation over 3, better 6 months


## Hamilton Score



Male participants


## 5 <br> III Vertex




## Ludwig Scale



- Erich Ludwig's female pattern baldness classification system
- I: Visible thinning of the hair on the top of the head
- II: More extensive thinning of the hair than in I
- III: Full baldness


## Savin Score

Female participants


## Study Concept



Objective measurement
Biophysical measurements in the lab or analytical lab tests


## Expert grading

Evaluation by experts (lab assistants, hairdressers, dermatologists)


Subjective assessment by consumers
Home-use studies
Tests performed under
supervision
> 8,000 panelists

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## Subjective measurement

## Home-use studies

The panelists (as average consumers) assess anti-hair loss statements in the context of a home-use study by applying the products according to their usual habits. Product claims can be designed in a targeted manner by using a questionnaire. (screening)

Requirements:

- Panelists have no disease-related hair loss
- Sufficiently high number of panelists
- Sufficiently long application time
- Reproducibility
- Statistical significance


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## Pull Test



- Grasping 40 to 60 hairs between the thumb and indexfinger and applying steady traction
- In general, only a few hairs can be plucked in this fashion
- < 10\% normal
- $>10 \%$ indicative of a pathologic process

Blume-Peytavi, U., Hillmann, K., \& Guarrera, M. (2008). Hair growth assessment techniques Hair pull test (pp. 130-131). Springer, Berlin, Heidelberg

## Combing, Counting Of Combed-Out Hairs



- Combing of hair
- Manual counting of combed out hairs


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## Study Design -Vertex Image

- Vertex images (full head)
- Images of the test area for analysis (test area)
- Ranking of images (trained grader/ lay raters/ participants)
- Counting of combed-out hairs (trained technician/subjects)

- Objective (trained grader/ dermatologist) \& subjective evaluation (participants):

Hair densitiy, volume, length, growth, strength, thickness and hair quality,,

- Quality of Life [Subjects]
- Product acceptance questionnaire (Subjects)
- Assessment of tolerance (trained grader/dermatologist and participant)



## Vertex Images

- Subjective rating by lay persons, same panel


## Vertex Images

- Subjective rating by lay persons , same panel
- Objective evaluation by hair dresser or other experts
(Recommendation in "S3 - European Dermatology Forum Guideline for the Treatment of Androgenetic Alopecia in Women and in Men")


## High Resolution Full

 Head Images

## Study Design -Visia Image

- Visia images
- Half-head design
- After 4, 8 and 12 weeks
- the length and diameter

left ( $\mathbf{t} 0$-Placebo)


right (t1)

left ( t 3 )

right ( $\mathbf{t} 3$ )


## Study Design - Phototrichogram

- Inclusion; according to Hamilton Score (male) or Savin Score (female), Pull test (pull of telogen hairs) or according to self-estimation (weaker)
- Conduct : 8 weeks, 3, 4 or 6 to 12 month with compliance visits every 4 weeks
- Day 1 Clipping of small Area on the Scalp, relocation of areas with microtattoos
- Day 3 Images 2 days after clipping for phototrichogram Analysis
- Image Analysis: hair density, rates of anagen and telogen hairs, anagen hair density, telogen hair density, anagen/telogen ratio, cumulative hair thickness, hair growth rate
- Test area : Full head , $1 / 2$ or defined part of the scalp


## Phototrichogram method

- Clipping of hair in a small area on scalp
- Photo by Leviacam to check the shaving quality and visibility of microtattoos
- 2 days regrowth of hair
- Dying the hair



## Phototrichogram method

- Relocation of areas with microtattoos
- Photo by Leviacam, analysed for
- hair density (hairs/cm²),
- rate of anagen/telogen hairs (\%),
- ratio of anagen rate/telogen rate
- growth rate (mm/day)
- cumulative hair thickness (mm/cm²)
- Same procedure at further timepoints


How to identify the same spot on scalp?


Remove hair \& characteristic skin lesions from the image


## ...looks like sky at night



Astronomy approach:

$\square$

## And back to trichoscopy



Make a comparison hair-by-hair - the H 2 H matching


## H2H Matching of clipped Hair



Before treatment



## Summary

- What kind of product is it? What is the mode of action?
- What is the purpose of the study?
- Which are the targeted Indications, claims/ marketing needs?
" ->
- Regulatory \& ethical requirements, timelines, budget

- Study design, recruitment, parameters (safety \& efficacy)
- Phototrichogram (H2H matching) is the ,gold standard'


## Comparison of the different study concepts

- All test can be combined or used individually
- Tests with lab equipment can support strong claims (reproduceable methods, can detect even small differences)
- Experts are trained on special parameters, can detect smaller differences
- Tests on volunteers can only be carried out with a safety assessment
- Tests with volunteers will answer the question on consumer acceptance
- Some claims can only be supported by a test with volunteers
- Volunteer group can be recruited specially for the test (thin hair, different age ranges, etc.)



## Questions?

